## **Shadab Ansari**

From: Amit Narula <amit@market-xcel.com>

**Sent:** 04 January 2023 18:19

To: 'Jain, Aashvi'

Cc: 'BHITALE, PRATIK'; 'Rai, Priyanka'; 'Naik, Mrugesh'; 'Shriyan, Swati'; 'Mehta, Radhika';

'Shadab Ansari'; shilpa.gupta@market-xcel.com; manishoberoi@market-xcel.com

**Subject:** RE: (P22-66193) Project Classic\_Feasibility Check

Hi Aasvhi,

Thank you for your note. We will have my colleague Shadab (copied here) take this up from our end. Please do keep his Reporting Managers, Shilpa & Manish copied on all communication.

Thanks & Regards,

Amit Narula (AVP Client Services)



Market Xcel Data Matrix Pvt. Ltd.

Extension: 511 / Direct Line: +91 11 42343 511 / Mobile: +91 9899 142 424

From: Jain, Aashvi <aashvi.jain@iqvia.com>

Sent: 04 January 2023 15:48 To: amit@market-xcel.com

Cc: BHITALE, PRATIK <pratik.bhitale@iqvia.com>; Rai, Priyanka <priyanka.indramanithakur@iqvia.com>; Naik,

Mrugesh <a href="mailto:mrugesh.naik@iqvia.com">mrugesh.naik@iqvia.com</a>; Shriyan, Swati <swati.shriyan@iqvia.com</a>; Mehta, Radhika

<radhika.mehta@iqvia.com>

Subject: RE: (P22-66193) Project Classic\_Feasibility Check

**Great Amit!** 

Will process the PO

Additionally, I will be sharing the screener with you shortly, kindly start with identifying the recruits Tentatively, we will be starting the interviews from the next week, and plan to close the study by the 27<sup>th</sup> of Jan. Kindly help us with a workplan for the same.

Warm Regards, Aashvi Jain

From: Amit Narula <amit@market-xcel.com>
Sent: Wednesday, January 4, 2023 3:45 PM
To: Jain, Aashvi <ashvi.jain@iqvia.com>

Cc: BHITALE, PRATIK <pratik.bhitale@igvia.com>; Rai, Priyanka <priyanka.indramanithakur@igvia.com>; Naik,

Mrugesh <a href="mailto:mrugesh.naik@iqvia.com">mrugesh.naik@iqvia.com</a>; Shriyan, Swati <swati.shriyan@iqvia.com</a>; Mehta, Radhika

## <radhika.mehta@iqvia.com>

Subject: RE: (P22-66193) Project Classic\_Feasibility Check

Hi Aashvi,

Thank you for your time over the call. Please find below the prices keeping in mind LOI 45 minutes.

| Speciality    | Units | СРІ  | Total |  |
|---------------|-------|------|-------|--|
| Urologist     | 7     | 3000 | 21000 |  |
| Gynaecologist | 1     | 4095 | 4095  |  |
| Total         |       |      | 25095 |  |

Request you to allow us to revisit the costs in case the actual LOI is coming over 45 minutes. We will then need to hold the earlier costs.

Thanks & Regards,

Amit Narula (AVP Client Services)



Market Xcel Data Matrix Pvt. Ltd.

Extension: 511 / Direct Line: +91 11 42343 511 / Mobile: +91 9899 142 424

From: Amit Narula <a href="mailto:amit@market-xcel.com">amit@market-xcel.com</a>>

Sent: 04 January 2023 14:35

To: 'Jain, Aashvi' <aashvi.jain@iqvia.com>

Cc: 'BHITALE, PRATIK' pratik.bhitale@igvia.com; 'Rai, Priyanka' priyanka.indramanithakur@igvia.com; 'Naik,

Mrugesh' <mrugesh.naik@iqvia.com>; 'Shriyan, Swati' <swati.shriyan@iqvia.com>; 'Mehta, Radhika'

<radhika.mehta@iqvia.com>

Subject: RE: (P22-66193) Project Classic\_Feasibility Check

Hi Aashvi,

Thank you for reaching out. Please find below our costs for your kind reference-

|               | Units | СРІ  | Total |  |
|---------------|-------|------|-------|--|
| Urologist     | 5     | 3600 | 18000 |  |
| Andrologist   | 2     | 3600 | 7200  |  |
| Gynaecologist | 1     | 4410 | 4410  |  |
| Total         |       |      | 29610 |  |

The above includes recruitment & incentives.

Thanks & Regards,

Amit Narula (AVP Client Services)



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Extension: 511 / Direct Line: +91 11 42343 511 / Mobile: +91 9899 142 424

From: Jain, Aashvi <aashvi.jain@iqvia.com>

Sent: 04 January 2023 13:02 To: amit@market-xcel.com

Cc: BHITALE, PRATIK <pratik.bhitale@igvia.com>; Rai, Priyanka <priyanka.indramanithakur@igvia.com>; Naik,

Mrugesh <a href="mailto:mrugesh.naik@igvia.com">mrugesh.naik@igvia.com</a>; Shriyan, Swati <a href="mailto:swati.shriyan@igvia.com">mrugesh.naik@igvia.com</a>; Mehta, Radhika

<radhika.mehta@iqvia.com>

**Subject:** Project Classic\_Feasibility Check

Hi Amit,

We have a new study in the Urology space to understand the Urology and Pelvic Health Market in India, which will specifically focus on Urologists, Andrologists, and Gynecologists qualitative interviews 45 mins LOI

We will be specifically focusing on the following indications in this segment:

- Stones (Kidney/ureteral/ etc.)
- Benign Prostatic Hyperplasia (BPH)
- Erectile Dysfunction
- Stress Urinary Incontinence (SUI)

## Please find below the sample spread:

|                |        |               |                                    |                                    |                      |                    |                     |                 |                                |           | Qualitativ |
|----------------|--------|---------------|------------------------------------|------------------------------------|----------------------|--------------------|---------------------|-----------------|--------------------------------|-----------|------------|
|                |        |               | Private Large/ Coporate            |                                    |                      |                    |                     | Private Medium/ |                                |           |            |
| Town-<br>class | No. of |               |                                    | Andrologist-<br>ED & SUI  (Female) | i irningist/         | Sub-Total-         | No. of              | Urologist-      |                                | Urologist |            |
|                |        | hospital<br>s | Stone Urologist-<br>BPH Management |                                    | No. of<br>Interviews | hospital<br>s<br>N | Stone<br>Management | BPH             | Andrologi<br>ED & SU<br>(Male) |           |            |
|                | Delhi  | 2             | 1                                  | 1                                  | 1                    | 1                  | 4                   | 1               | 1                              | 1         | -          |

Kindly share quotes for the same.

Warm Regards,
Aashvi Jain
Analyst
Primary Intelligence



**Learn more** about IQVIA

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