### **Shadab Ansari**

From: Agarwal, Nikhil /IN <Nikhil.Agarwal@sanofi.com>

**Sent:** 15 May 2023 15:18

**To:** shadab.ansari@market-xcel.com

**Cc:** Kewalramani, Bhavna /IN; 'Kapil Narang'; amit@market-xcel.com;

shilpa.gupta@market-xcel.com; manishoberoi@market-xcel.com

**Subject:** RE: (P23-68986) Physical consumer immersions at Ludhiana

Thanks Shadab

Hereby confirming on the cost 16k – please share estimates for raising PO

Dulcoflex (4 users) and Duphalac (4 users) user since the last 6 months, age above 30 years and male/female

From: Shadab Ansari <shadab.ansari@market-xcel.com>

Sent: Monday, May 15, 2023 3:08 PM

To: Agarwal, Nikhil /IN <Nikhil.Agarwal@sanofi.com>

**Cc:** Kewalramani, Bhavna /IN <Bhavna.Kewalramani@sanofi.com>; 'Kapil Narang' <kapilnarang@market-xcel.com>;

amit@market-xcel.com; shilpa.gupta@market-xcel.com; manishoberoi@market-xcel.com

Subject: RE: (P23-68986) Physical consumer immersions at Ludhiana

Dear Nikihl,

Hi! Thanks for your time over call. As discussion cost will remain same for physical face to face visits. We would request you to kindly confirm cost so we can initiate recruitment.

Also, basis our discussion below is the recruitment requirement.

- 1. Respondent must be Dulcoflex or Duphalac user please confirm since how long respondent should be using these medicine.
- 2. Need to maintiaon 50% split among Dulcoflex & Duphalac
- 3. Respondent must be older than 30 years.

Thanks & Regards

#### Shadab Ansari

Executive - Client Services



https://lnkd.in/dXdumnyn



Market Xcel Data Matrix Pvt. Ltd.

Extension: 521 / Direct Line: +91 11 42343 521 / Mobile: +91 9810 772 242



From: Agarwal, Nikhil /IN < Nikhil. Agarwal@sanofi.com >

**Sent:** Monday, May 15, 2023 1:53 PM **To:** shadab.ansari@market-xcel.com

**Cc:** Kewalramani, Bhavna /IN < <a href="mailto:Bhavna.Kewalramani@sanofi.com">Bhavna /IN < <a href="mailto:Bhavna.Kewalramani@sanofi.com">Bhavna /IN < <a href="mailto:Bhavna.Kewalramani@sanofi.com">Bhavna.Kewalramani@sanofi.com</a>; 'Kapil Narang' < <a href="mailto:kapilnarang@market-xcel.com">kapilnarang@market-xcel.com</a>; 'Kapilnarang@market-xcel.com</a>;

amit@market-xcel.com; shilpa.gupta@market-xcel.com; manishoberoi@market-xcel.com

**Subject:** RE: Physical consumer immersions at Amritsar-(P23-68986)

Ok, this is physical face-to-face consumer immersions – pls confirm

From: Shadab Ansari <shadab.ansari@market-xcel.com>

Sent: Monday, May 15, 2023 1:16 PM

**To:** Agarwal, Nikhil /IN < Nikhil.Agarwal@sanofi.com >

Cc: Kewalramani, Bhavna /IN <Bhavna.Kewalramani@sanofi.com>; 'Kapil Narang' <kapilnarang@market-xcel.com>;

amit@market-xcel.com; shilpa.gupta@market-xcel.com; manishoberoi@market-xcel.com

Subject: RE: Physical consumer immersions at Amritsar-(P23-68986)

Dear Nikhil,

Hi! Thanks for your mail. Basis your request please find below proposal for fieldwork in Ludhiana centre –

Target Audience	Methodology	Sample Size	CPI-INR	Total Cost-INR	Assuming LOI
Dulcoflex and Duphalac users	Online IDIs	8	2000	16000/-	20 min

#### **Timelines**

we would require the approval on the cost within today for initiating recruitment process. Also, please share the PO for the study my Monday so that we can close on commercials as well.

Kindly get in touch for any questions will be glad to assist.

Thanks & Regards

Shadab Ansari Executive - Client Services



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From: Manish Oberoi < manishoberoi@market-xcel.com >

Sent: Saturday, May 13, 2023 2:11 PM

**To:** 'Agarwal, Nikhil /IN' < <a href="mailto:Nikhil.Agarwal@sanofi.com">Nikhil.Agarwal@sanofi.com</a>

Cc: 'Kewalramani, Bhavna /IN' < Bhavna.Kewalramani@sanofi.com >; shadab.ansari@market-xcel.com; 'Kapil Narang'

<a href="mailto:kapilnarang@market-xcel.com">kapilnarang@market-xcel.com</a>; amit@market-xcel.com; shilpa.gupta@market-xcel.com

**Subject:** RE: Physical consumer immersions at Amritsar-(P23-68986)

Importance: High

Dear Nikhil,

Thank you for the email and sharing the new request. Please find below our updated proposal for the study.

Target Audience	Methodology	Sample Size	CPI-INR	Total Cost-INR	Assuming LOI
Dulcoflex and Duphalac users	Online IDIs	8	2000	16000/-	20 min
Team Travel & Stay - Amritsar				25000/-	
Total Study Cost				41,0000/-	

<sup>\*</sup>GST Additional

## **Timelines**

To have the fieldwork on 19<sup>th</sup> May 2023, we would require the approval on the cost within today. Also, please share the PO for the study my Monday so that we can close on commercials as well.

Kindly get in touch for any questions will be glad to assist.

Thanks & Regards



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Follow us on

From: Agarwal, Nikhil /IN < Nikhil. Agarwal@sanofi.com >

Sent: Saturday, May 13, 2023 12:56 PM

To: <a href="mailto:shadab.ansari@market-xcel.com">shadab.ansari@market-xcel.com</a>; <a href="mailto:mailt

Subject: RE: Physical consumer immersions at Amritsar

My mistake - Location : Amritsar

From: Agarwal, Nikhil /IN

Sent: Saturday, May 13, 2023 12:56 PM

To: <a href="mailto:shadab.ansari@market-xcel.com">shadab.ansari@market-xcel.com</a>; <a href="mailto:mailt

Subject: Physical consumer immersions at Ranchi

Hi Shadab,

Could you please arrange for 7-8 in-person consumer immersion visits for Dulcoflex and Duphalac users at Ranchi for 19<sup>th</sup> May'23

With Kind Regards,

# **Nikhil Agarwal**

Consumer Healthcare