Shadab Ansari

| From: | Shilpa Gupta <shilpa.gupta@market-xcel.com></shilpa.gupta@market-xcel.com> |
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| Sent: | 11 April 2023 08:14 |
| То: | 'Pragya Srivastava'; suraj.mondal@market-xcel.com; shadab.ansari@market-xcel.com |
| Cc: | 'Amit Narula'; 'sales'; 'Manish Oberoi' |
| Subject: | RE: Survey to Identify Hotspot Locations P21-67904 |

Dear Pragya,

Hi! Thanks a lot for the new study. We will have Suraj take this up along with Shadab.

@suraj.mondal@market-xcel.com@shadab.ansari@market-xcel.com Please go through the mail below and plan the study in accordance.

Kindly Note : Need Acknowledgement within 1 working day, if not then it will be considered as Acknowledged . Thanks & Regards

Shilpa Gupta Associate Manager Client Services



Market Xcel Data Matrix Pvt. Ltd. Extension: 553 / Direct Line: +91 11 42343 553 / Mobile: +91 9953166976



From: Pragya Srivastava <pragya.srivastava@market-xcel.com>
Sent: Saturday, April 8, 2023 8:10 PM
To: Manish Oberoi <manishoberoi@market-xcel.com>; Shilpa Gupta <shilpa.gupta@market-xcel.com>
Cc: Amit Narula <amit@market-xcel.com>; sales <sales@market-xcel.com>
Subject: Survey to Identify Hotspot Locations || P21-67904

Hi Team,

We have a new study from BluSmart!

Methodology: Ongound Observations

1. **Objective:** To do market research for the top hotspots in Delhi and understand what's the cab commuter base in these top 5, from 10 AM to 5 PM (weekday). Keeping a count of deboarding and onboarding of passengers along with a few observations and not counting the passing by cabs

2. **Description of Requirement:** The following will be the points of observation at the listed locations:

- Gender
- Professional or Non (based on attire and if the individual is carrying a laptop bag)
- Number of people in the cab
- Number of Autos in the area (counting the deboarding and onboarding and not the passing by autos)
- Age group

○ 18-25
○ 25-40
○ 40-55
○ 55+

3. Target Geography:

| Locations | No of Observation Points/ Resources | Days | Total |
|---------------------|-------------------------------------|------|-------|
| СР | | | |
| Inner Circle | 3 | | 6 |
| Outer Circle | 3 | 2 | 6 |
| Janpath | 1 | 2 | 2 |
| Barakhamba | 1 | 2 | 2 |
| Nehru Place | | | |
| Metro Station | 1 | 2 | 2 |
| Outer Ring Road | 1 | 2 | 2 |
| M Block Market, GK1 | 2 | 2 | 4 |
| Lajpat Nagar | 2 | 2 | 4 |
| Amar Colony | 2 | 2 | 4 |
| South Ex | | | |
| South Ex 1 | 1 | | 2 |
| South Ex 2 | 1 | 2 | 2 |
| Saket | | | |
| Select City | 2 | 2 | 4 |
| DLF Avenue | 2 | 2 | 4 |
| Anupam | 1 | 2 | 2 |
| Vasant Kunj | | | |
| Ambience Mall | 1 | 2 | 2 |
| Promenade Mall | 1 | 2 | 2 |

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- 4. Target Respondents: Cab & Auto Passengers
- 5. Target Number of Responses: 15 locations
- 6. Data Collection Budget allocated is INR 156000 plus taxes [FULL COMPLETES]

Please assign a PM for this study.

Do let me know in case of any queries.

--Pragya Srivastava Lead Strategic Alliances +91 92892 33484

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