## Shadab Ansari

| From:        | Shilpa Gupta <shilpa.gupta@market-xcel.com></shilpa.gupta@market-xcel.com>      |
|--------------|---|
| Sent:        | 22 June 2023 17:36  |
|              |   |
| To:          | Sanchit Bansal  |
| Cc:          | Monica Gangwani; manishoberoi@market-xcel.com; RFP@; Surinder Ahlluwalia;       |
|              | Aryan Agarwal; Priya Jain; Aishvi Jain; Shadab Ansari                           |
| Subject:     | Re: [EXTERNAL] RE: Cost details for a new study_PSP (P23-1119 )                 |
| Attachments: | image001.jpg; Untitled attachment 00969.htm; image001.jpg; Untitled attachment  |
|              | 00972.htm; image001.jpg; Untitled attachment 00975.htm; image001.jpg; Untitled  |
|              | attachment 00978.htm; image001.jpg; Untitled attachment 00981.htm;              |
|              | image001.jpg; Untitled attachment 00984.htm; image001.jpg; Untitled attachment  |
|              | 00987.htm; image001.jpg; Untitled attachment 00990.htm; image001.jpg; Untitled  |
|              | attachment 00993.htm; image002.png; Untitled attachment 00996.htm;              |
|              | image003.png; Untitled attachment 00999.htm; image002.png; Untitled attachment  |
|              | 01002.htm; image003.png; Untitled attachment 01005.htm; image002.png; Untitled  |
|              | attachment 01008.htm; image006.png; Untitled attachment 01011.htm;              |
|              | image004.png; Untitled attachment 01014.htm; image005.png; Untitled attachment  |
|              | 01017.htm; image010.png; Untitled attachment 01020.htm; image005.png; Untitled  |
|              | attachment 01023.htm; image010.png; Untitled attachment 01026.htm;              |
|              | image005.png; Untitled attachment 01029.htm; image007.jpg; Untitled attachment  |
|              | 01032.htm; image008.jpg; Untitled attachment 01035.htm; image009.jpg; Untitled  |
|              | attachment 01038.htm; image005.png; Untitled attachment 01041.htm;              |
|              |   |
|              | image010.png; Untitled attachment 01044.htm; image005.png; Untitled attachment  |
|              | 01047.htm; image010.png; Untitled attachment 01050.htm; image005.png; Untitled  |
|              | attachment 01053.htm; image006.png; Untitled attachment 01056.htm;              |
|              | image011.png; Untitled attachment 01059.htm; image005.png; Untitled attachment  |
|              | 01062.htm; image003.png; Untitled attachment 01065.htm; image005.png; Untitled  |
|              | attachment 01068.htm; image003.png; Untitled attachment 01071.htm;              |
|              | image005.png; Untitled attachment 01074.htm; image007.jpg; Untitled attachment  |
|              | 01077.htm; image008.jpg; Untitled attachment 01080.htm; image009.jpg; Untitled  |
|              | attachment 01083.htm; Diabetes PAP evaluation_Patients_Screener_22nd Jun        |
|              | 2023.docx; Untitled attachment 01086.htm; Diabetes PAP evaluation_HCP_Screener_ |
|              | 22nd Jun 2023.docx; Untitled attachment 01089.htm                               |
|              |   |

## Dear Sanchit,

Hi! Thanks for the go ahead. We will have Shadab Ansari take this up from our end.

@shadab please go through the below email and plan the study in accordance.

Thanks, With Regards, Shilpa Gupta.

Sent from my iPhone

On 22-Jun-2023, at 4:41 PM, Sanchit Bansal <Sanchit.Bansal@eversana.com> wrote:

Hi Shilpa,

I hope you are keeping well.

Please find the attached screeners for HCPs and patients. We would like you to start the fieldwork and screen some profiles at the earliest. This is going to be a time crunch project and will require immediate actions from your end. Please let us know if anything is needed from our side.

Looking forward to hearing from you!

Warm Regards, Sanchit Bansal

From: Aishvi Jain <Aishvi.Jain@Eversana.com>
Sent: Thursday, June 15, 2023 12:08 PM
To: shilpa.gupta@market-xcel.com; Priya Jain <Priya.Jain@Eversana.com>
Cc: Monica Gangwani <Monica.Gangwani@Eversana.com>; manishoberoi@market-xcel.com; 'RFP@' <rfp@market-xcel.com>; Sanchit Bansal <Sanchit.Bansal@Eversana.com>; Surinder
Ahlluwalia <surinder.ahlluwalia@Eversana.com>
Subject: RE: [EXTERNAL] RE: Cost details for a new study\_PSP (P23-1119 )

Thanks Shilpa.

From: Shilpa Gupta <<u>shilpa.gupta@market-xcel.com</u>>
Sent: Thursday, June 15, 2023 12:07 PM
To: Aishvi Jain <<u>Aishvi.Jain@Eversana.com</u>>; Priya Jain <<u>Priya.Jain@Eversana.com</u>>
Cc: Monica Gangwani <<u>Monica.Gangwani@Eversana.com</u>>; manishoberoi@market-xcel.com;
'RFP@' <<u>rfp@market-xcel.com</u>>; Sanchit Bansal <<u>Sanchit.Bansal@Eversana.com</u>>; Surinder
Ahlluwalia <<u>surinder.ahlluwalia@Eversana.com</u>>
Subject: RE: [EXTERNAL] RE: Cost details for a new study\_PSP (P23-1119 )

## EXTERNAL EMAIL

Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Dear Aishvi,

Hi! Please find below the breakup of the revised cost –

| Methodology | LOI    | Target Audience                   | Sample Size | CPI-INR | Total Cost-INR |
|-------------|--------|-----------------------------------|-------------|---------|----------------|
| IDIs        | 45 min | HCPs                              | 30          | 4300    | 129000         |
| IDIs        | 45 min | Patients                          | 20          | 2400    | 48000          |
| Triads      | 60 min | 2 Triads of 3 HCPs                | 2           | 23500   | 47000          |
| Mini FGs    | 60 min | 2 Mini FGs with 4-5 patients each | 2           | 26000   | 52000          |
|             |        | Total Cost - INR                  |             |         | 2,76,000       |

Thanks & Regards

Shilpa Gupta Associate Manager – Client Services