

Shilpa Gupta

From: Manish Oberoi <manishoberoi@market-xcel.com>
Sent: Thursday, April 13, 2023 7:44 AM
To: mohit.gour@market-xcel.com
Cc: kenya.villines@market-xcel.com; shadab.ansari@market-xcel.com; 'Amit Narula'; 'Shilpa Gupta'
Subject: RE: - P22-66771 Amazon Project Kuiper Global Studies - India

Sure Mohit.

Thanks & Regards

Manish Oberoi
Sr. Manager – Client Services



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From: Mohit Gour <mohit.gour@market-xcel.com>
Sent: Thursday, April 13, 2023 7:42 AM
To: manishoberoi@market-xcel.com
Cc: kenya.villines@market-xcel.com
Subject: RE: - P22-66771 Amazon Project Kuiper Global Studies - India

Manish,

We will raise one final invoice for all markets to the client. No need for a separate invoice for India.

-Mohit

From: Manish Oberoi <manishoberoi@market-xcel.com>
Sent: Wednesday, April 12, 2023 10:07 PM
To: kenya.villines@market-xcel.com
Cc: 'Mohit Gour' <mohit.gour@market-xcel.com>; 'Shilpa Gupta' <shilpa.gupta@market-xcel.com>; 'Kapil Narang' <kapilnarang@market-xcel.com>; 'Amit Narula' <amit@market-xcel.com>; shadab.ansari@market-xcel.com
Subject: RE: - P22-66771 Amazon Project Kuiper Global Studies - India

Dear Kenya,

Thank you so much for your support as well on the study 😊. We shall be raising the final invoice for \$ 2885, and share the soft copy of the same.

Thanks & Regards

Manish Oberoi
Sr. Manager – Client Services



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From: Kenya Villines <kenya.villines@market-xcel.com>
Sent: Thursday, April 13, 2023 4:31 AM
To: manishoberoi@market-xcel.com
Cc: 'Mohit Gour' <mohit.gour@market-xcel.com>; 'Shilpa Gupta' <shilpa.gupta@market-xcel.com>; 'Kapil Narang' <kapilnarang@market-xcel.com>; 'Amit Narula' <amit@market-xcel.com>
Subject: RE: - P22-66771 Amazon Project Kuiper Global Studies - India

Hi Manish,

We can consider this project completed. Please invoice using P-22-66771 (@Mohit – note that the other markets used P21-66807). The Aha! and First Person Strategies Research teams were very pleased with Payal for providing the “local” perspective, her personal & professional insights as observed from the board activity, and clarity for the client’s marketing angle.

I will circle back if there are any follow-up questions requested.

Thanks to the entire Market Xcel team for a great job overall!

Best,
~Kenya

From: Manish Oberoi <manishoberoi@market-xcel.com>
Sent: Tuesday, April 11, 2023 2:04 PM
To: kenya.villines@market-xcel.com
Cc: 'Mohit Gour' <mohit.gour@market-xcel.com>; 'Shilpa Gupta' <shilpa.gupta@market-xcel.com>; 'Kapil Narang' <kapilnarang@market-xcel.com>; 'Amit Narula' <amit@market-xcel.com>
Subject: RE: - P22-66771 Amazon Project Kuiper Global Studies - India

Thank you, Kenya once we have the final closure update from your end will share the invoice for the study.

Thanks & Regards

Manish Oberoi
Sr. Manager – Client Services



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From: Kenya Villines <kenya.villines@market-xcel.com>
Sent: Tuesday, April 11, 2023 11:29 PM
To: manishoberoi@market-xcel.com
Cc: 'Mohit Gour' <mohit.gour@market-xcel.com>; 'Shilpa Gupta' <shilpa.gupta@market-xcel.com>; 'Kapil Narang' <kapilnarang@market-xcel.com>; 'Amit Narula' <amit@market-xcel.com>
Subject: RE: - P22-66771 Amazon Project Kuiper Global Studies - India

For your records and invoicing, final incentive grid is attached.

I will circle back with client decision on debrief vs. high-level reporting/questions.

Best,
~Kenya

From: Manish Oberoi <manishoberoi@market-xcel.com>
Sent: Tuesday, April 11, 2023 1:56 PM
To: 'Kenya Villines' <kenya.villines@market-xcel.com>
Cc: 'Mohit Gour' <mohit.gour@market-xcel.com>; 'Shilpa Gupta' <shilpa.gupta@market-xcel.com>; 'Kapil Narang' <kapilnarang@market-xcel.com>; 'Amit Narula' <amit@market-xcel.com>
Subject: RE: - P22-66771 Amazon Project Kuiper Global Studies - India

Sure Kenya 😊

Thanks & Regards

Manish Oberoi
Sr. Manager – Client Services



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From: Kenya Villines <kenya.villines@market-xcel.com>
Sent: Tuesday, April 11, 2023 11:09 PM
To: Manish Oberoi <manishoberoi@market-xcel.com>
Cc: Mohit Gour <mohit.gour@market-xcel.com>; Shilpa Gupta <shilpa.gupta@market-xcel.com>; Kapil Narang <kapilnarang@market-xcel.com>; Amit Narula <amit@market-xcel.com>
Subject: Re: - P22-66771 Amazon Project Kuiper Global Studies - India

Hi Manish,

Get some rest!

Confirmed Gurpreet is fully completed. I will send the final incentive grid after I finish lunch.

Thx!!!

Kenya

Kenya V from Mobile - please excuse any typos!

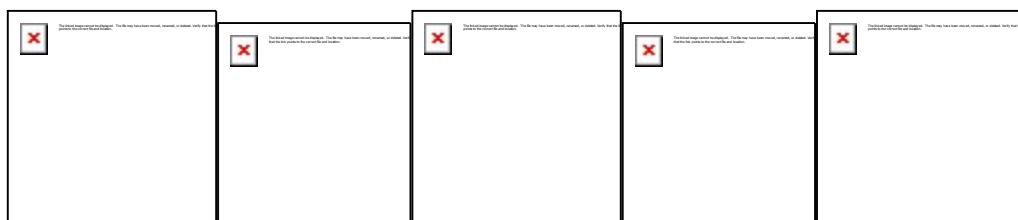
On Tue, Apr 11, 2023, 1:26 PM Manish Oberoi <manishoberoi@market-xcel.com> wrote:

Dear Kenya,

Have removed Payal from this communication only.

Charges shall be \$350 for below report.

Also one respondent Gurpreet has completed the final day task please confirm the same from your end as well.



Thanks & Regards

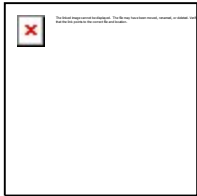
Manish Oberoi



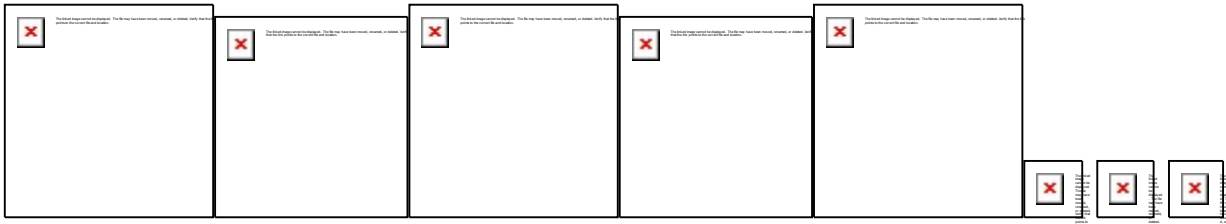
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From: Manish Oberoi <manishoberoi@market-xcel.com>

Sent: Tuesday, April 11, 2023 10:55 PM

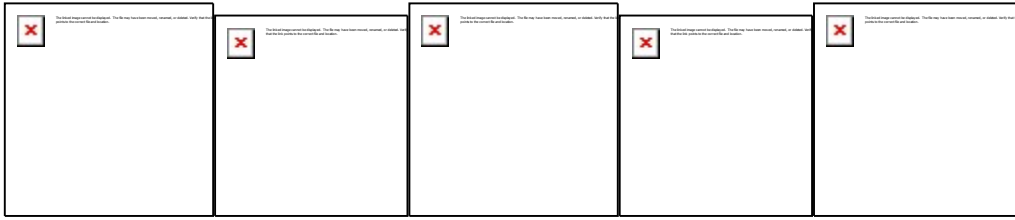
To: 'kenya.villines@market-xcel.com' <kenya.villines@market-xcel.com>; 'Payal Javeri' <payalt2709@gmail.com>

Cc: 'mohit.gour@market-xcel.com' <mohit.gour@market-xcel.com>; 'Shilpa Gupta' <shilpa.gupta@market-xcel.com>; 'Kapil Narang' <kapilnarang@market-xcel.com>; 'Amit Narula' <amit@market-xcel.com>

Subject: RE: - P22-66771 Amazon Project Kuiper Global Studies - India

Dear Kenya,

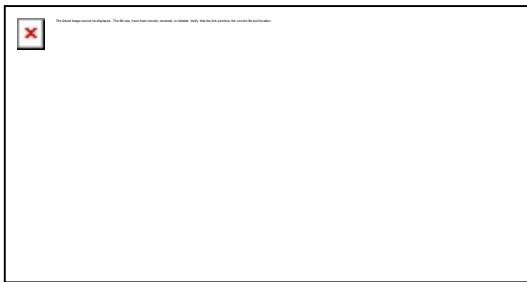
We have checked with Payal and she can do high level summary or answering prepared questions from client once we received the go ahead and deliver the same.



Thanks & Regards

Manish Oberoi

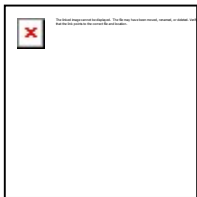
Sr. Manager – Client Services



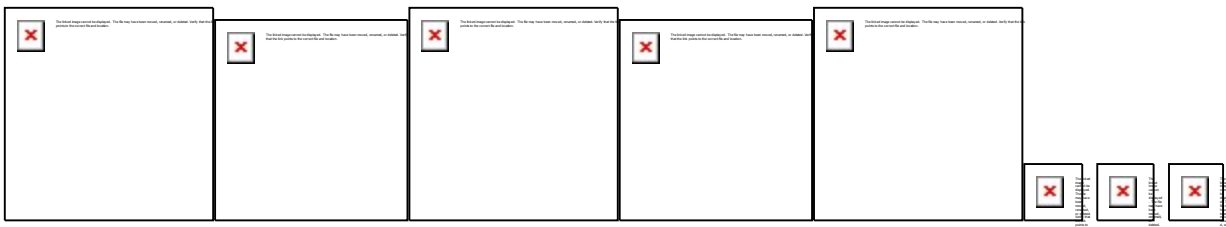
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From: Manish Oberoi <manishoberoi@market-xcel.com>

Sent: Tuesday, April 11, 2023 7:06 PM

To: 'kenya.villines@market-xcel.com' <kenya.villines@market-xcel.com>; 'Payal Javeri' <payalt2709@gmail.com>

Cc: 'mohit.gour@market-xcel.com' <mohit.gour@market-xcel.com>; 'Shilpa Gupta' <shilpa.gupta@market-xcel.com>

market-xcel.com>; 'Kapil Narang' <kapilnarang@market-xcel.com>; 'Amit Narula' <amit@market-xcel.com>

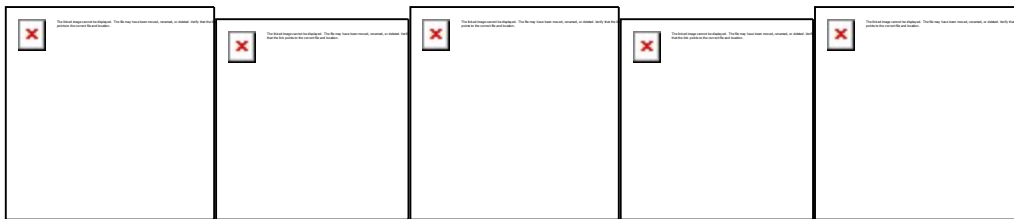
Subject: RE: - P22-66771 Amazon Project Kuiper Global Studies - India

Dear Kenya,

We shall review and get back to you on the same.

Dear Payal,

Please connect once you see this mail.



Thanks & Regards

Manish Oberoi

Sr. Manager – Client Services



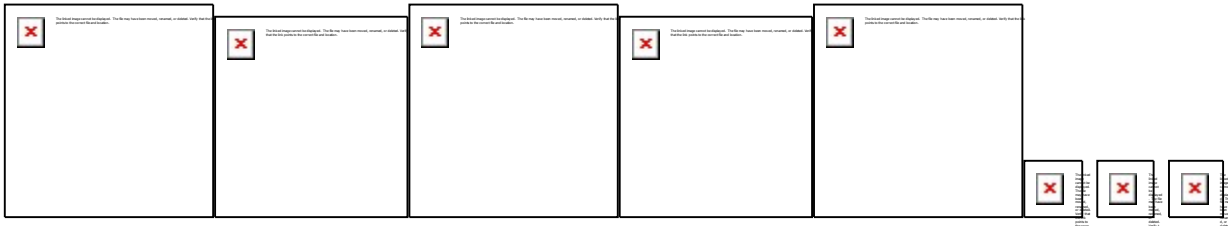
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Extension: 505 / Direct Line: +91 11 42343 505 / Mobile: +91 9958 234 888

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From: Kenya Villines <kenya.villines@market-xcel.com>

Sent: Tuesday, April 11, 2023 7:01 PM

To: 'Payal Javeri' <payalt2709@gmail.com>

Cc: manishoberoi@market-xcel.com; mohit.gour@market-xcel.com; 'Shilpa Gupta' <shilpa.gupta@market-xcel.com>; 'Kapil Narang' <kapilnarang@market-xcel.com>; 'Amit Narula' <amit@market-xcel.com>

Subject: RE: - P22-66771 Amazon Project Kuiper Global Studies - India

Hi Payal and Manish,

The client has asked about changing from the Zoom debriefing to a high level summary, or sharing of your project notes? What are the cost for a high level summary? Or the cost for answering prepared questions from the client team?

I'm wondering if it might make more sense to have them just write up high level summary documents rather than a 1-hour debrief. Do you think that might work better?

Please let me know your thoughts and pricing, if any changes.

Best,

~Kenya

From: Payal Javeri <payalt2709@gmail.com>

Sent: Tuesday, April 11, 2023 8:13 AM

To: kenya.villines@market-xcel.com

Cc: manishoberoi@market-xcel.com; mohit.gour@market-xcel.com; Shilpa Gupta <shilpa.gupta@market-xcel.com>; Kapil Narang <kapilnarang@market-xcel.com>; Amit Narula <amit@market-xcel.com>

Subject: Re: - P22-66771 Amazon Project Kuiper Global Studies - India

Hi Kenya,

Thank you so much for these kind words, they motivate us to give our best more & more.

For debrief call, 10pm & 11pm ISD both slots work for me, we can schedule tomorrow or day after i.e 12th or 13th April whichever suits best to the client.

Thank you & Regards

Payal

On Mon, Apr 10, 2023 at 11:03 PM Kenya Villines <kenya.villines@market-xcel.com> wrote:

Hi Payal,

Thank you so much for your support through this project, it is appreciated.

Our client has come back to ask if you could be available for a debrief now that research is completed? An hour or less, to quickly download your thoughts with the client team?

Please let me know what days/times this week would work best for you?

Thanks again!

~Kenya

From: Payal Javeri <payalt2709@gmail.com>

Sent: Thursday, April 6, 2023 1:41 PM

To: kenya.villines@market-xcel.com

Cc: manishoberoi@market-xcel.com; mohit.gour@market-xcel.com; Shilpa Gupta <shilpa.gupta@market-xcel.com>; Kapil Narang <kapilnarang@market-xcel.com>; Amit Narula <amit@market-xcel.com>

Subject: Re: - P22-66771 Amazon Project Kuiper Global Studies - India

Hi Manish & Kenya,

Find below the status as of now:

Once we have replies from them, we will be done.

	Activity 1	Remarks, post probing	Activity 2	Remarks, post
Beena M	Complete	Complete	Complete	Complete
Divya	Complete	Complete	Complete	Complete
Gurpreet	Complete	Complete	Pending	NA
Harshitha	Complete	Probe point replies are pending	Complete	Probe point re
Jasmine K	Complete	Complete	Complete	Complete
Karan K	Complete	Probe point replies are pending	Complete	Probe point re
Meenakshi D	Complete	Probe point replies are pending	Complete	Complete
Nagaraj	Complete	Complete	Complete	Complete
Nidhi J	Complete	Complete	Complete	Complete
Pankaj K	Complete	Probe point replies are pending	Complete	Probe point re
Puja S	Complete	Complete	Complete	Complete
Sanjay K	Complete	Probe point replies are pending	Complete	Probe point re
Shalu V	Complete	Complete	Complete	Probe point re
Shikha	Complete	Complete	Complete	Complete
Sonia G	Complete	Complete	Complete	Complete
Sukreeth b	Complete	Probe point replies are pending	Complete	Probe point re
Vaishnavi	Complete	Complete	Complete	Probe point re
Vandhana	Complete	Complete	Complete	Probe point re

Regards

Payal

On Thu, Apr 6, 2023 at 7:22 PM Payal Javeri <payalt2709@gmail.com> wrote:

Noted, shall await to hear!

Thank You,

Payal

On Thu, Apr 6, 2023 at 7:03 PM Kenya Villines <kenya.villines@market-xcel.com> wrote:

Great work pushing the respondents along! Thank you all for the effort!

Payal, I have asked the client if there are any additional feedback to be shared with you, or the respondents; if so I will pass that over to you ASAP.

Best,

~Kenya

From: Payal Javeri <payalt2709@gmail.com>

Sent: Thursday, April 6, 2023 8:22 AM

To: manishoberoi@market-xcel.com

Cc: kenya.villines@market-xcel.com; mohit.gour@market-xcel.com; Shilpa Gupta <shilpa.gupta@market-xcel.com>; Kapil Narang <kapilnarang@market-xcel.com>; Amit Narula <amit@market-xcel.com>

Subject: Re: - P22-66771 Amazon Project Kuiper Global Studies - India

Good evening Manish!

Find below current status:

	Activity 1	Activity 2
Beena M	Complete	In-Progress
Divya	Complete	Complete
Gurpreet	Complete	Pending
Harshitha	Complete	Complete
Jasmine K	Complete	Complete
Karan K	Complete	Complete
Meenakshi D	Complete	Complete
Nagaraj	Complete	Complete
Nidhi J	Complete	Complete
Pankaj K	Complete	Complete

Puja S	Complete	Complete
Sanjay K	Complete	Complete
Shalu V	Complete	Complete
Shikha	Complete	Complete
Sonia G	Complete	Complete
Sukreeth b	Complete	Complete
Vaishnavi	Complete	Complete
Vandhana	Complete	Complete

Regards

Payal

On Thu, Apr 6, 2023 at 10:56 AM Payal Javeri <payalt2709@gmail.com> wrote:

Good Morning Manish!

Here is the latest status:

	Activity 1	Activity 2
Beena M	In-Progress	Pending
Divya	Complete	Complete
Gurpreet	In-Progress	Pending
Harshitha	Complete	Complete
Jasmine K	Complete	In-Progress
Karan K	Complete	Complete
Meenakshi D	Complete	Complete
Nagaraj	Complete	Complete
Nidhi J	Complete	Complete
Pankaj K	Complete	Complete
Puja S	Complete	Complete
Sanjay K	Complete	Complete
Shalu V	Complete	Complete
Shikha	Complete	Complete
Sonia G	Complete	Complete
Sukreeth b	Complete	Complete
Vaishnavi		