Shadab Ansari

| From: | Shilpa Gupta <shilpa.gupta@market-xcel.com></shilpa.gupta@market-xcel.com> |
|--------------|---|
| Sent: | 11 May 2023 10:44 |
| То: | 'Malla, Ayush'; shadab.ansari@market-xcel.com |
| Cc: | 'Shriyan, Swati'; amit@market-xcel.com; 'Rai, Priyanka'; manishoberoi@market- xcel.com; 'Kapil Narang'; shaheed.shaikh@market-xcel.com |
| Subject: | RE: Project Speed_Market Assessment and Concept Check_Feasibility Check (P23-68432) |
| Attachments: | Project Speed_Field Work (139 KB) |

Dear Ayush,

Hi! Thanks a lot for the go ahead. We will have Shadab Ansari take this up from our end.

@ (shadab.ansari@market-xcel.com) Please go through the shared attachment for the database and screener for the study.

Thanks & Regards

Shilpa Gupta Associate Manager – Client Services **KNOW THE SECRET BEHIND NOWERED BRANDS** DOWNLOAD THE REPORT OWNLOAD THE REPORT COMMUNICATION COMPANY OF THE SANDS ARE CONNECTIONS OF THE SANDS ARE CONNECTIONS

Extension: 553 / Direct Line: +91 11 42343553 Mobile: +91 9953166976

Hi Shilpa,

Thank you for your quotation email. We would be willing to work on this project with you. I'm starting a new email chain for project's field work status and updates. Also, I'm attaching the screener and Dr. List for Delhi and Mumbai.

Note that, it is a very short turn around project and we would require your full support and collaboration to finish this project as soon as possible. Please start aligning the interviews as soon as you have gone through the doctor list. Also, feel free to add team members from your side who will be working on this project.

Feel free to reach out to me if there is any doubt.

Regards, Ayush Malla Analyst - Pl



Learn more about IQVIA MedTech

Unit No. 902, B Wing, 9th Floor, Supreme Business Park, Supreme City, Hiranandani Gardens, Powai, Mumbai, Maharashtra 400076 India

| M: +91 7506430810

IMPORTANT - PLEASE READ: This electronic message, including its attachments, is CONFIDENTIAL and may contain PROPRIETARY or LEGALLY PRIVILEGED or PROTECTED information and is intended for the authorized recipient of the sender. If you are not the intended recipient, you are hereby notified that any use, disclosure, copying, or distribution of this message or any of the information included in it is unauthorized and strictly prohibited. If you have received this message in error, please immediately notify the sender by reply e-mail and permanently delete this message and its attachments, along with any copies thereof, from all locations received (e.g., computer, mobile device, etc.). To the extent permitted by law, we may monitor electronic communications for the purposes of ensuring compliance with our legal and regulatory obligations and internal policies. We may also collect email traffic headers for analyzing patterns of network traffic and managing client relationships. For further information see our privacy-policy. Thank y**From: Shilpa Gupta shilpa.gupta@market-xcel.com**

Sent: Thursday, May 11, 2023 8:31 AM

To: 'Malla, Ayush' <ayush.malla@iqvia.com>

Cc: 'Shriyan, Swati' <swati.shriyan@iqvia.com>; 'amit@market-xcel.com' <amit@market-xcel.com>; 'Rai, Priyanka' <priyanka.indramanithakur@iqvia.com>; 'manishoberoi@market-xcel.com' <manishoberoi@market-xcel.com>; 'Kapil Narang' <kapilnarang@market-xcel.com>

Subject: RE: Project Speed_Market Assessment and Concept Check_Feasibility Check (P23-68432)

Dear Ayush,

Hi! Please find below the revised cost for your reference -

| Project Speed | | |
|---------------|--------------|--|
| Methodology | Qualitative | |
| LOI | Up to 60 min | |
| Speciality | Neurologist | |
| Sample | 8 | |
| CPI | ₹ 5,040.00 | |
| Total Cost | ₹ 40,320.00 | |

Thanks & Regards

Shilpa Gupta Associate Manager – Client Services



Market Xcel Data Matrix Private Limited Extension: 553 / Direct Line: +91 11 42343553 Mobile: +91 9953166976

From: Malla, Ayush <<u>ayush.malla@iqvia.com</u>> Sent: Wednesday, May 10, 2023 7:52 PM To: <u>shilpa.gupta@market-xcel.com</u>

Cc: Shriyan, Swati <<u>swati.shriyan@iqvia.com</u>>; <u>amit@market-xcel.com</u>; Rai, Priyanka <<u>priyanka.indramanithakur@iqvia.com</u>>; <u>manishoberoi@market-xcel.com</u>; 'Kapil Narang' <<u>kapilnarang@market-xcel.com</u>}

Subject: RE: Project Speed_Market Assessment and Concept Check_Feasibility Check (P23-68432)

Hi Shilpa,

There is a slight change in the sample size. We would require you to do sample of 8 doctors. Sending the revised project details below:

Project Speed

Objective – Market Assessment and Concept Check Methodology – Qualitative LOI – 50-60 mins Timeline - 1.5 weeks Sample spread:

| Centers | Neurologists |
|---------|--------------|
| Mumbai | 4 |
| Delhi | 4 |
| Total | 8 |

The respondents would be from the database and the same would be provided for recruitment. Request you to please confirm on your feasibility and costing for this project

Regards, **Ayush Malla** Analyst - PI

Ayush Malla Analyst - Pl



Learn more about IQVIA MedTech

Unit No. 902, B Wing, 9th Floor, Supreme Business Park, Supreme City,

Hiranandani Gardens, Powai, Mumbai, Maharashtra 400076 India

| M: +91 7506430810

From: Shilpa Gupta <<u>shilpa.gupta@market-xcel.com</u>>
Sent: Tuesday, May 9, 2023 8:18 AM
To: Malla, Ayush <<u>ayush.malla@iqvia.com</u>>
Cc: Shriyan, Swati <<u>swati.shriyan@iqvia.com</u>>; amit@market-xcel.com; Rai, Priyanka
<<u>priyanka.indramanithakur@iqvia.com</u>>; manishoberoi@market-xcel.com; 'Kapil Narang' <<u>kapilnarang@market-xcel.com</u>>

Subject: RE: Project Speed_Market Assessment and Concept Check_Feasibility Check (P23-68432)

Dear Ayush,

Hi! Hope you are doing good. We would like to check if there is any update on the study and we stand a chance to collaborate on this project.

Thanks & Regards

Shilpa Gupta Associate Manager – Client Services



Market Xcel Data Matrix Private Limited Extension: 553 / Direct Line: +91 11 42343553 Mobile: +91 9953166976

From: Shilpa Gupta <<u>shilpa.gupta@market-xcel.com</u>> Sent: Wednesday, April 26, 2023 12:43 PM

To: 'Malla, Ayush' <a>ayush.malla@iqvia.com>

Cc: 'Shriyan, Swati' <<u>swati.shriyan@iqvia.com</u>>; 'amit@market-xcel.com' <<u>amit@market-xcel.com</u>>; 'Rai, Priyanka' <<u>priyanka.indramanithakur@iqvia.com</u>>; 'manishoberoi@market-xcel.com' <<u>manishoberoi@market-xcel.com</u>>; 'Kapil Narang' <<u>kapilnarang@market-xcel.com</u>>;

Subject: RE: Project Speed_Market Assessment and Concept Check_Feasibility Check (P23-68432)

Dear Ayush,

Hi! Please find below the cost for your reference -

| Project Speed | |
|------------------|--------------|
| Methodology | Qualitative |
| LOI | Up to 60 min |
| Speciality | Neurologist |
| Sample | 10 |
| CPI (INR) | 5040 |
| Total Cost (INR) | 50400 |



Market Xcel Data Matrix Private Limited Extension: 553 / Direct Line: +91 11 42343553 Mobile: +91 9953166976

From: Amit Narula <amit@market-xcel.com>
Sent: Wednesday, April 26, 2023 12:20 PM
To: 'Malla, Ayush' <ayush.malla@iqvia.com>
Cc: 'Shriyan, Swati' <swati.shriyan@iqvia.com>; 'Rai, Priyanka' <priyanka.indramanithakur@iqvia.com>;
shilpa.gupta@market-xcel.com; manishoberoi@market-xcel.com; 'Kapil Narang' <kapilnarang@market-xcel.com>
Subject: RE: Project Speed_Market Assessment and Concept Check_Feasibility Check

Hi Ayush,

Thank you for reaching out. Please allow us to check this and come back to you.

Amit Narula (AVP Client Services)

| KNOW THE SECRET BEHIND | powered by |
|------------------------|------------|
| INDIA'S TOP BRANDS | marketxcel |
| DOWNLOAD THE REPORT | |

Market Xcel Data Matrix Pvt. Ltd. Extension: 511 / Direct Line: +91 11 42343 511 / Mobile: +91 9899 142 424

From: Malla, Ayush <a>ayush.malla@iqvia.com
Sent: Wednesday, April 26, 2023 12:19 PM
To: amit@market-xcel.com
Cc: Shriyan, Swati <swati.shriyan@iqvia.com</pre>; Rai, Priyanka <priyanka.indramanithakur@iqvia.com</pre>
Subject: RE: Project Speed_Market Assessment and Concept Check_Feasibility Check

Hi Amit,

We are launching a new study. We would require your help in recruiting the respondents. Please find the details below for the same

Project Speed Objective – Market Assessment and Concept Check Methodology – Qualitative LOI – 50-60 mins Timeline - 1 week tentative start date on or before 1st May 2023 Sample spread:

| Centers | Neurologists |
|-----------|--------------|
| Mumbai | 2 |
| Delhi | 2 |
| Kolkata | 2 |
| Chennai | 2 |
| Hyderabad | 2 |
| Total | 10 |

The respondents would be from the database and the same would be provided for recruitment. Request you to please confirm on your feasibility and costing for this project

Regards, Ayush Malla Analyst - PI



Learn more about IQVIA MedTech

Unit No. 902, B Wing, 9th Floor, Supreme Business Park, Supreme City, Hiranandani Gardens, Powai, Mumbai, Maharashtra 400076 India

| M: +91 7506430810

IMPORTANT - PLEASE READ: This electronic message, including its attachments, is CONFIDENTIAL and may contain PROPRIETARY or LEGALLY PRIVILEGED or PROTECTED information and is intended for the authorized recipient of the sender. If you are not the intended recipient, you are hereby notified that any use, disclosure, copying, or distribution of this message or any of the information included in it is unauthorized and strictly prohibited. If you have received this message in error, please immediately notify the sender by reply e-mail and permanently delete this message and its attachments, along with any copies thereof, from all locations received (e.g., computer, mobile device, etc.). To the extent permitted by law, we may monitor electronic communications for the purposes of ensuring compliance with our legal and regulatory obligations and internal policies. We may also collect email traffic headers for analyzing patterns of network traffic and managing client relationships. For further information see our privacy-policy. Thank you.