* Purchase Order Sheet ■

INFOBRIDGE Marketing & Promotions Co.,Ltd

2-7-13, Kita Aoyama, Minato-ku, Tokyo Japan

Project Name: Get appointment from solar roof top companies in India

Project Summary:

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| Method | Interview  |
| Target companies | Total appointment 3, out of following 6 1. Fourth Partner2. Amp Energy3. Avaada Solar4. Cleanmax5. Roofsol6. Mahindra Solarize |
| Target Detail | * Details of role, designation - Sr. manager and above. We want to connect with someone who knows customer and business well. For ex. Director of Marketing/Sales or Project Manager/Head or Business Head, etc.
* Location / office - No preference but if in Delhi/NCR would be good.
* Length of interview - 30 to 45 Mins.
* the way of interview - WEBEX/Teams Meetings are 1st preference. But it is ok with any other virtual mode too if Video call is not possible. If the person is in Delhi/NCR, the client can also attend face to face meetings.
* Key information areas - Focus on Corporate PPAs for Rooftop Solar
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| Interview Question | **Business Questions**·        Can you provide an overview of your roof-top solar business for Commercial & Industrial (C&I) Customers?·        What is your position on Corporate PPA model and how do you see the model evolving in roof-top solar projects in India?·        Do you offer Rooftop Solar OPEX-model to C&I customers?o   If yes, what is the average KW range?o   How do you manage installation, technical assessment and O&M?o   Do you manage the regulatory processes for your C&I customers?o   What type of tasks do you outsource to contractors?·        Do you see any new business models emerging for adoption of Rooftop solar by C&I?·        Can you explain the process you follow for setting-up Corporate PPA Rooftop Solar for a C&I customer?·        How do you procure Solar Panels? – In-house, imports, local suppliers.·        Do you have any plans to expand outside India, especially in other Asian countries?·        What are some challenges you face under Corporate PPA – Rooftop Solar for C&I?·        What are some challenges cited by C&I customers who have adopted Corporate PPA for Rooftop Solar?·        Which model would you recommend to C&I customers – OPEX – Onsite Rooftop Solar vs. CAPEX – Onsite Rooftop Solar vs. Offsite Solar Solution?  **Market-related Questions**·        Is the solar roof-top Corporate PPA an attractive option in India currently?·        Are there any government incentives for C&I customers to adopt Rooftop Solar?·        In your opinion, which India state is the best when it comes to the adoption of roof-top solar and why – lower cost, subsidy, etc.·        How’s the future price trend for Corporate PPAs for Rooftop Solar?·        Do you have any advice for foreign players who want to enter the market as developers?  |
| Delivery | * Get Appointment
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| Contact Person | Nozomi FUKUI |

Project total cost (INR):

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| --- | --- |
| CostTotal cost | Minimum Fixed Cost 300USD, USD500 per appointment1,500 USD (GST is not applicable) |

Signature: Date: 2022-10-11

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| INFOBRIDGE Marketing & Promotions Co.,Ltd | Market Xcel Private Limited |
| Nozomi Fukui |  |

Schedule

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| Initiate the study | 11th of October, 2022 |
| Interim delivery | Each Friday EOD, 14th of October, 2022 onward |
| Final Delivery | As soon as possible |